

Core Competencies

I

IT SOLUTIONS

- App/Web Development
- System Integration
- Data Management
- Cyber Security

A

ADMIN AND MEDICAL SUPPORT

- Admin Support
- Program Management
- Document Preparation
- Event Planning
- Meeting Logistics & Support

M

MANAGEMENT CONSULTING SERVICE

- Contract Negotiations
- Public Relations
- Project Management
- Program Management
- Temporary Help

F

FACILITY SUPPORT SERVICES

- Maintenance and Repair
- Pest Control
- Landscaping
- Janitorial Service
- Carpet Cleaning

R

REAL ESTATE MANAGEMENT

- Asset Management
- Property Management
- Appraisal Services
- Commercial Leasing

M

MARKETING SOLUTIONS

- Graphic Design
- Branding
- Copy Writing
- Info Graphics
- Multimedia Production

About us:

Obsidian Management & Consulting LLC (OMC) is a small business management and consulting firm established in 2018. OMC's core capabilities are Real Estate Asset Management, Facility Support Services, IT Solutions, Administrative Medical Support Services and Professional Development and Training services. OMC's client base includes private corporations, financial institutions and federal, state and local governments.

OMC employs a team approach along with a vast network of strategic partners, state of the art technology, to address complex problems and deliver results for our clients. OMC is comprised of a highly talented team of professionals with significant experience in both public and private sectors.

Company Data

- ✓ **DUNS** – 096870227
- ✓ **CAGE Code** – 9HHK8
- ✓ **UEI Number**- FDFEAD5D2EE3
- ✓ **CERTIFICATIONS**- SDB
- ✓ **NAICS** –541611, 541512, 541513, 561210, 561612, 561710, 238910, 238210, 238190, 238220, 541511, 561599, 561510, 721110, 561920, 561110, 541820, 561410, 561431, 541613, 532490, 531210, 531311, 531312, 531320, 531390, 541612, 541613, 541614, 541618

Our Mission:

Obsidian Management & Consulting LLC (OMC) develops and implements intelligent solutions for federal agencies and commercial clients. OMC is fueled by the goal of helping our clients thrive and enabling them to make our world a better place.

Past Performance

Administrative Management & Consulting

- Assisted a start-up Real Estate firm in Frisco, TX in generating \$109,250,000 in sales volume within the first 18 months of it opening.
- Assisted the organization into expanding to 42 team members(33 agents & 10 staff members).
- Assisted the firm in closing 217 transactions within the first 18 months of opening.
- Managed a team of 5 agents producing \$47,000,000 in sales volume

Real Estate Management

- Assisted & Managed over 277 HUD Properties across the state of Georgia.
- Developed A Broker Price Opinion system to streamline efficiency across our territory.
- Established vendor relations for emergency maintenance/repairs.

Education & Training

- Coached and trained over 2500 agents/brokers across the country on policy and procedures.
- Trained agents/brokers on lead generation platforms
- Assisted in creating an on demand website for training real estate professionals across the country.

Differentiators

- Project monitoring and tracking provides assurance of high customer service levels.
- Agile approach to Project Management and Business continuity.
- Systems, documents, processes designed specifically with government purchasers in mind.
- Focus on understanding your challenges and finding the best way to meet them: technical or non-technical.